XCELERATE TRAINING INSTITUTE

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PUBLIC SECTOR MANAGEMENT

Economic Regulation and Pricing

DURATION	LANGUAGE	FORMAT
5 days	**English**	**Classroom / Online**

Upcoming dates

Dates	Venue	Format	Fee
4 – 8 Jan 2027	Barcelona	Classroom	**€4,800**
28 Jun – 2 Jul 2027	Live online	Online (live)	**€1,200**
6 – 10 Dec 2027	Live online	Online (live)	**€1,200**

Register or ask a question

Online: staging.x8ti.com/course/economic-regulation-and-pricing/

+491631686678 · info@x8ti.com

Economic Regulation and Pricing

Introduction

Regulation, once confined to economics and law, now permeates fields like marketing, psychology, and sociology. Its significance in modern economies and organizations is growing. From an economic perspective, regulation is analyzed for its effectiveness and efficiency. Legally, it examines existing laws and proposes policy improvements. Challenges like climate change, food scarcity, technology, and global trade necessitate robust regulation.

This course by Xcelerate Training Institutes will explore regulation's origins, liability law, regulatory methodologies, and tools. It will analyze regulation's impact on investment and trade, and the effectiveness of liability rules. Ultimately, it aims to provide strategies for cost reduction and efficient regulatory systems. Understanding regulation is crucial for businesses and regulatory bodies to thrive in today's competitive environment.

Learning Objectives

Upon completion, participants will:

- Understand regulatory differences between common and civil law systems.
- Grasp liability law concepts and their application in regulation.
- Analyze regulations governing bio-economy technologies.
- Apply liability law to new bio-economy products.
- Utilize economic tools for ex-post and ex-ante regulatory assessment.
- Conduct economic assessments of regulations.
- Integrate economic and legal perspectives in regulatory analysis.

Training Methodology

This interactive course combines lectures, seminars, group discussions, assignments, assessments, case studies, and exercises. It follows a "Do-Review-Learn-Apply" model.

Benefits for Your Organisation

Companies benefit by:

- Optimizing economic regulation and pricing processes.
- Enhancing employee understanding of regulations and pricing policies.
- Developing comprehensive pricing strategies.
- Reducing legal expenses due to policy violations.
- Effectively implementing market competition and pricing policies.

Benefits for You

Professionals benefit by:

- Improving ability to use regulations and pricing for value creation.

- Mastering modern marketing factors and developing pricing strategies.
- Gaining a comprehensive understanding of regulations and pricing.
- Achieving ambitious product, market, and customer profitability goals.
- Differentiating businesses from competitors.
- Acquiring advanced economic techniques.
- Accessing latest empirical research and regulatory insights.
- Gaining insights into future regulatory trends.

Who Should Attend

Professionals in management, economics, consumer studies, international development, environmental sciences, and economics-related fields will benefit. Additionally, C-level executives, decision-makers, government employees, regulated companies, regulators, customer representatives, lenders, investors, and rating agencies will find value in this course.

Course Outline

Introduction to Regulation

- Overview of regulation
- Reasons for regulation
- Characteristics of good regulation
- Explaining regulation
- Regulatory failures and unintended consequences
- Current water regulation issues

Techniques and Euro Markets

- Regulatory techniques: commands and alternatives
- Regulatory techniques: rules and standards
- European regulatory dimensions I and II
- Utility regulation and Europe
- Re-regulation of electricity markets

Risk Management

- Risk regulation schemes
- Risk management
- Cost-benefit testing and regulation
- Working group session on cost-benefit testing
- Utility regulation goals and instruments
- Regulating monopolies: price capping

Regulation Stakeholders

- Working group session on accountability
- Regulatory competition
- Regulation and the judiciary

- Regulatory reforms and prospects
- Franchising

Competition & Efficiency Management

- Measuring efficiency: benchmarking, yard-sticking, quality
- Regulating network access
- Regulation in competitive sectors (telecommunications, energy)
- Regulation and competition law
- Future of utility regulation

Regulation Samples & Tools

- Economic regulation tools and institutions
- "Building block" standard in price evaluations
- Using benchmarking data for efficiency improvement
- Corporate risk distribution

Regulation Stakeholders

- Cost of capital
- Alternative regulatory forms
- Regional case studies
- Price caps
- Incentive-based regulation
- Performance-based regulation
- Recent regulatory issues and future trends

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Registration Form

Economic Regulation and Pricing

Preferred dates: ..... Venue or online: .....

Duration: 5 days Language: .....

Please complete and email this form to us, or register online. We confirm your place and send the invoice within one working day.

Delegate information

Full name (Mr / Ms / Dr / Eng): .....

Position: ..... Telephone / mobile: .....

Official email: ..... Personal email: .....

Company information

Company name: .....

Address: .....

City / country: ..... VAT / tax number: .....

Person responsible for training & development

Full name (Mr / Ms / Dr / Eng): .....

Position: ..... Telephone / mobile: .....

Email: .....

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Register online
Open the course page