XCELERATE TRAINING INSTITUTE

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CONTRACT MANAGEMENT & LAW

Power Purchase Agreement (PPA)

DURATION	LANGUAGE	FORMAT
5 days	English	Classroom / Online

Upcoming dates

Dates	Venue	Format	Fee
18 – 22 Jan 2027	Live online	Online (live)	€1,200
26 – 30 Jul 2027	Live online	Online (live)	€1,200
23 – 27 Aug 2027	Casablanca	Classroom	€4,800

Register or ask a question

Online: staging.x8ti.com/course/power-purchase-agreement-ppa/

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Power Purchase Agreement (PPA)

Introduction

Understanding Power Purchase Agreements (PPAs):

This course by Xcelerate Training Institute equips you with the knowledge and skills to navigate PPAs, a crucial tool for renewable energy projects.

What is a PPA?

A PPA is a legally binding contract between an energy producer (often renewable) and a buyer (typically a large electricity user). It specifies the terms for purchasing renewable energy at a set price. This agreement allows developers to assess project viability and make informed investment decisions.

Benefits of PPAs for Buyers:

- Consistent renewable energy supply: Traceable energy from a specific source.
- Reduced reliance on fossil fuels: Promotes sustainability by lowering dependence on harmful sources.
- Cost-effective energy: Competitive rates and potential future price breaks.
- Customization: Tailored agreements to meet specific needs.

Types of PPAs:

- On-site PPA: Energy source located on the buyer's property, often with lower rates due to decreased grid reliance.
- Off-site PPA: Energy purchased from a remote renewable energy plant and delivered through the national grid.

Course Focus:

This course goes beyond traditional PPAs, exploring the evolving landscape of renewable energy and its impact on agreements. You'll delve into:

- Corporate PPAs: Agreements between companies for renewable energy purchase.
- Synthetic PPAs: Financially structured agreements mimicking traditional PPAs without physical power delivery.
- Risk Management: Effectively identifying, allocating, and managing project risks.
- New PPA Models: Exploring innovative methods for risk transfer and attracting private investment in renewables.
- Real-world examples: Case studies and practical exercises to solidify learning.

Learning Objectives

- Understand PPA clauses and their impact on project revenue and security.
- Identify various PPAs and their applications in diverse markets.
- Implement innovative approaches to conflict resolution.
- Recognize PPAs as a vital risk management tool.
- Navigate all PPA stages: negotiation, construction, and administration.
- Develop negotiation skills to maximize PPA benefits.

Training Methodology

- Interactive lectures by industry experts.
- Practical learning through case studies, roleplays, and exercises.
- Feedback-based discussions, Q&A, and debates.
- "Do-Review-Learn-Apply" approach for effective knowledge application.

Benefits for Your Organisation

- Enhance the expertise of your PPA team for successful deal execution and implementation.
- Equip project and corporate leaders to confidently handle PPA contracts.
- Develop risk management skills to prevent claims, conflicts, and project failures.
- Improve project and contract management by avoiding costly issues due to lack of risk knowledge.
- Gain a clear understanding of legal implications and limitations of liability.

Benefits for You

- Gain a solid foundation in PPA fundamentals.
- Understand the impact of technological choices on project outcomes.
- Efficiently manage claims and disputes.
- Grasp the critical components of PPA design and operation.
- Conduct effective risk assessments for energy projects.
- Leverage financial derivatives to hedge energy-related financial risks.

Who Should Attend

- Legal and advisory professionals
- Business analysts
- Business development and commercialization managers
- Business leaders and advisors
- Contract managers
- Business and project finance personnel

Course Outline

Introduction to PPAs

- Overview of the power industry and PPA's role.
- Project participants and their roles.
- Contractual arrangements, permits, licenses, and development models.

Legal Considerations

- Measurement and verification of energy production.
- Buyer obligations and responsibilities.
- Payment terms and value determination.
- Curtailment provisions to manage peak demand.

- Remedies for non-performance.

Essential PPA Clauses

- Term length and extension options.
- Guarantees for project performance and delivery.
- Special purpose vehicle (SPV) responsibilities for development and operations.
- Power source and resource licensing.
- Dispute resolution mechanisms and representations.

Project Initiation & Operations

- Event of default and termination rights.
- Off-taker's right to walk away from the agreement under specific conditions.
- Force majeure clauses for unforeseen circumstances.
- Dispute liability and settlement procedures.
- Legal amendments and governing law.

Delay and performance damages.

- Performance bonds and guarantees.
- Managing cost overruns and change requests.
- Strategies for mitigating political risks.
- Foreign exchange risk management.
- Transmission and transportation considerations.

Commercial Aspects of PPAs

- Taxation, cost allocation, and volume determination.
- Monitoring and reporting requirements.

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Registration Form

Power Purchase Agreement (PPA)

Preferred dates: ..... Venue or online: .....

Duration: 5 days Language: .....

Please complete and email this form to us, or register online. We confirm your place and send the invoice within one working day.

Delegate information

Full name (Mr / Ms / Dr / Eng): .....

Position: ..... Telephone / mobile: .....

Official email: ..... Personal email: .....

Company information

Company name: .....

Address: .....

City / country: ..... VAT / tax number: .....

Person responsible for training & development

Full name (Mr / Ms / Dr / Eng): .....

Position: ..... Telephone / mobile: .....

Email: .....

Payment

☐ Please invoice me ☐ Please invoice my company

Signature: ..... Date: .....

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info@x8ti.com

Register online
Open the course page